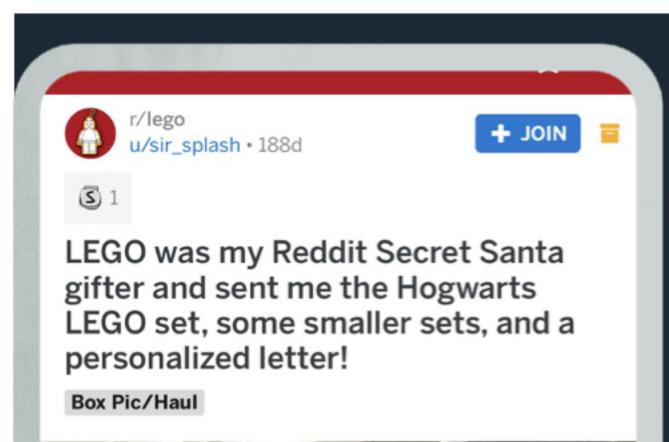
# LEGO and the 2018 Secret Santa Sponsorship

To launch "Every Gift has a Story," LEGO sponsored the 10th Anniversary Secret Santa Gift Exchange







#### The Goal

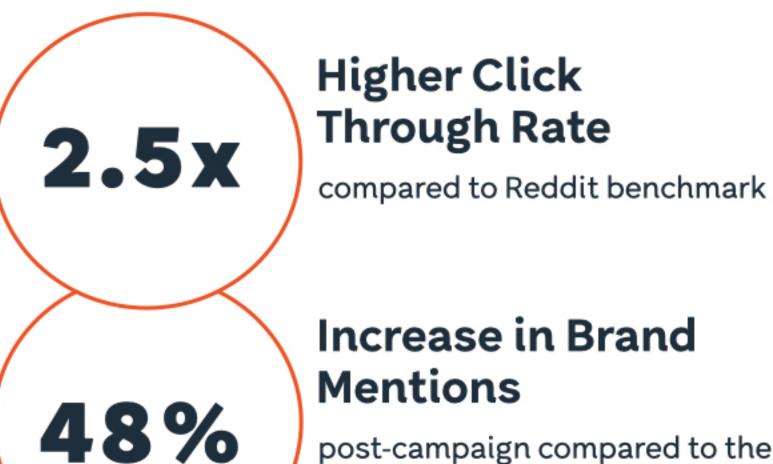
Connect the LEGO brand with holiday gifting to support and drive sales of priority LEGO sets, and support the LEGO Retail messaging of "Every Gift has a Story".

## The Strategy

LEGO leveraged a Front Page Takeover as well as an engagement prompt in relevant communities to promote the sponsorship and their holiday set. LEGO also partnered with Reddit to be a rematcher and sent 7 customized gifts to Redditors just in time for Christmas.

### The Success

The partnership resulted in the most successful Secret Santa Sponsorship to date, outperforming brand lift and Reddit specific metrics. Additionally, LEGO won a Shorty award for this unique sponsorship.



post-campaign compared to the prior timeframe

1.2x

# **Higher Awareness**

compared to Kantar market norms

